

# Case Study – Munich Re (Germany)

## Backup

Munich Re operates in all insurance sectors and has around 45,000 employees across all continents. Its business is based on three pillars: reinsurance, direct insurance and Munich Health. The group combines direct and reinsurance under one roof, generating a profit in 2012 of €3.211 billion with income from contributions of around €52 billion. Income from contributions of approximately €28.2 billion from reinsurance alone makes Munich Re one of the world's leading reinsurers.



### Solution

Munich Re needed a backup/restore environment that would employ high performance and stability to solve the ever increasing problem of tight windows for data backup. The previous solution had reached its limits, so action had to be taken. In addition to remedying this problem, the new solution needed to be sustainable and expandable.

Fujitsu engaged with the customers and offered a solution that not only encompassed the delivery of the infrastructure and tools, but also the implementation and operational support services.

This best in class solution was based on Vertis technology enabled by high end ETERNUS CS storage and PRIMERGY servers.

Veritas Products that formed part of the solution:

- Netbackup

### Value

Solution Size: Software alone, €900K

Fujitsu's solutions allowed Munich Re to generate added value that can only be offered by an IT service provider that also offers a large and comprehensive portfolio of hardware and solutions. Fujitsu demonstrated this by integrating the Netbackup solution. In cooperation with the existing operational team, this solution was transferred to production within the scope of the established processes without impairing ongoing operations.

The solution deployed operated comfortably within the Backup window, addressing the shortfalls of the legacy solution, with the additional benefits of increased data security and data integrity.

*"Fujitsu's backup/restore solution has enabled us not only to solve existing problems, but also to introduce an exceptionally high-performance and stable environment."*

**Dr. Andreas Thomé,**  
Head of System Operations, Munich Re