

Veritas & Kyndryl team up to deliver a modernized architecture for MAPFRE US



MAPFRE, a global insurance group offering home and vehicle solutions, needed a data protection solution as their current set-up was approaching its end-of-life. Veritas and Kyndryl, a managed services partner, worked together to implement a solution that automated their current upgrade process, saved money on power and storage, and met new compliance standards.

Challenge

Realizing MAPFRE US had 8x5230 appliances approaching end-of-life, headquarters in Spain encouraged them to adopt their same Data Protection solution, which was an IBM Backup product, but it didn't meet new security standards the US team wanted.

Another Veritas partner was engaged with MAPFRE and proposed a 1 for 1 replacement (8x5250s). The Veritas sales team encouraged this partner and MAPFRE to consider consolidation to 2x5350 FLEX Appliances, which would result in Security and Ransomware benefits. The MAPFRE team opted to go with Veritas NetBackup combined with Kyndryl as a managed services partner because Immutable Storage was a key to their business needs.

Together, Veritas Netbackup and Kyndryl are providing MAPFRE with these benefits:

Immutable Storage

As an insurance provider, MAPFRE must follow government and state regulatory codes on security standards and best practices. MAPFRE's security department recently made it a requirement for backups to become immutable. By creating immutable storage, they are guaranteeing that sensitive records and activity are permanently safe from ransomware threats or cyber security issues. MAPFRE chose Veritas Flex Appliances due to the security hardened platform, as well as data immutability protection, delivering greater safety and compliance standards.



SOLUTION BENEFITS

- Immutable Storage
- Consolidation
- High Availability
- Containerization

APPLIANCES

- 2 x 5350 NetBackup Flex

COMPETITION

- IBM Data Protection
- Daymark (Channel)



Consolidation

Technology has changed significantly over the past six years and MAPFRE's 5230 appliances needed to be replaced. Veritas was able to take nine appliances in their MA data center and consolidate everything into two 5350 Flex appliances. The data center now experiences less day-to-day power usage, an updated cooling system, and has freed-up space needed for data protection appliances. Additionally, they were able to decrease the amount of time it takes to upgrade Veritas NetBackup, saving valuable time.

High Availability

The old Appliance models did not have High Availability, so MAPFRE traditionally had to plan a 6-10-hour window of downtime per appliance for upgrades. Now with High Availability, upgrades for each appliance require NO downtime AND add another layer of redundancy to their appliances. Today, MAPFRE runs in a 2n-1 model so they require High Availability for all new technology.

Containerization

Previously, with nine appliances, upgrades would last a few weeks, now with containerization they can have multiple versions of Veritas NetBackup running. This upgrade also decreases the amount of time that their Server and Storage team takes to do upgrades.

Kyndryl, formerly IBM's managed infrastructure services business has a reputation for providing the best solution for the customer – *although it wasn't always the easiest solution*. However, in partnership with Veritas, the two have been able to change that. The Kyndryl team took the time to fully vet the options with the Veritas team.



Business Win for Veritas and Kyndryl

Solution benefits were realized right away and a strong partnership has grown among the Kyndryl and Veritas teams.

About Veritas

Veritas Technologies is a global leader in data protection and availability. Over 80,000 customers – including 87 percent of the Fortune Global 500 – rely on us to abstract IT complexity and simplify data management. The Veritas Enterprise Data Services Platform automates the protection and orchestrates the recovery of data everywhere it lives, ensures 24/7 availability of business-critical applications, and provides enterprises with the insights they need to comply with evolving data regulations. With a reputation for reliability at scale and a deployment model to fit any need, Veritas Enterprise Data Services Platform supports more than 800 different data sources, over 100 different operating systems, more than 1,400 storage targets, and more than 60 different cloud platforms. Learn more at www.veritas.com. Follow us on Twitter at [@veritastechllc](https://twitter.com/veritastechllc).

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