

Strategic Partnership Overview

Helping you excel
in a multi-cloud world.

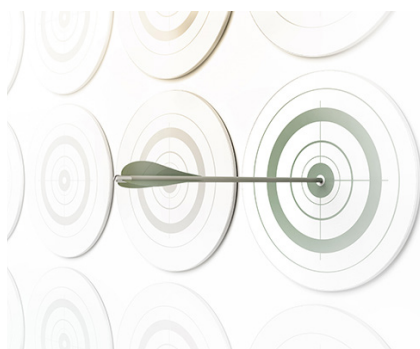
Partnership at a Glance

Strategic solutions for enterprise transformation

Take advantage of complementary technologies and services that combine a Human Centric ICT vision from Fujitsu with end-to-end data management solutions from Veritas to deliver real business value.

Why choose Veritas and Fujitsu

Our proven, long-term partnership delivers unified data management to help accelerate digital transformation, extend data protection to the cloud, and ensure availability for mission-critical applications. Joint enterprise solutions from Veritas and Fujitsu deliver a consistent set of powerful capabilities for use across your physical, virtual and cloud environments.



Customer Benefits

Consistency: One ecosystem for the entire data lifecycle, even across complex, hybrid-IT environments.

Value: Veritas and Fujitsu work together to help customers reduce costs, increase efficiency and productivity, and meet compliance requirements.

Reliability: Business-centric storage solutions from Fujitsu, enhanced by leading storage management and high-availability software from Veritas, improve reliability and access whether data is heavily trafficked or archived for the long term.

About Veritas:

Veritas Technologies empowers businesses of all sizes to discover the truth in information. The Veritas platform enables you to accelerate your digital transformation and solve pressing IT and business challenges, including multi-cloud data management, data protection, storage optimization, compliance readiness, and workload portability. More than 80 percent of Fortune 500 companies rely on Veritas to reveal data insights that drive competitive advantage.

About Fujitsu:

Fujitsu is the leading Japanese information and communication technology (ICT) company (and #5 worldwide), offering a full range of technology products, solutions and services. Fujitsu uses its experience and the power of ICT to—along with our customers—shape the future of society. Fortune has named Fujitsu one of “the world’s most admired companies” five years in a row.

Accelerate your digital transformation

Take advantage of industry-leading data management and backup capabilities from Veritas across your Fujitsu data center to increase reliability, reduce costs, minimize complexity, and meet compliance requirements.

[Contact](#) your regional sales representative to create a solution that suits your unique needs. Below are some potential combinations, designed around four common market requirements:

Backup

Transform data protection into a genuine enabler for digital business growth, efficiency and continuity.

- [Fujitsu ETERNUS CS](#) data protection appliances execute tasks (replication, deduplication, mirroring, tape migration) directly on storage
- [Veritas NetBackup Appliances®](#) deliver integrated data protection in a standalone, all-in-one solution or in combination with a data protection appliance
- [Veritas NetBackup® software integration](#) bridges the gap to online storage while still using appliances; can combine incremental 'forever' with synthetic 'full' backups, start virtual systems directly from backup
- [Information Map®](#): Immersive data visualization enables greater insight into unstructured data

Archive

Ensure your electronic documents have permanent value and your archive meets regulatory requirements.

- [Fujitsu ETERNUS CS8000](#) data protection appliances fulfill the principles of proper storage and retrieval of electronic documents (KPMG confirmed)
- [Veritas Enterprise Vault®](#) software integration enables automated retention management, classification, and supervision while simplifying search and discovery. Also increases storage efficiency
- [Veritas Data Insight®](#): Analytics, tracking, and reporting for organizations with petabytes of data, billions of files

Cloud

Fully modern data and workload migration services meet the full spectrum of enterprise needs.

- [Fujitsu Cloud Service K5](#): a next-generation cloud platform specifically created to enable efficient, easy and cost-effective enterprise-level digital transformation
- [Veritas NetBackup software](#) and [NetBackup Appliances](#): integrated and certified for direct backup and recovery to Fujitsu Cloud Service K5
- [Veritas Access®](#) and [Veritas Cloud Storage®](#): A software-defined solution that places unstructured data on-premises or in the cloud based on intelligent policies, along with an Integrated Cognitive Engine (ICE) that increases information capital and enables data intensive, cloud-native apps

High Availability

Closely integrated technologies enhance and extend your data migration capabilities.

Fujitsu Hardware Options

- [PRIMERGY servers](#): Powered by x86 processors, built for all performance and business requirements
- [PRIMEQUEST servers](#): The efficiency of x86-architecture with reliability like a UNIX/mainframe; ideal for processing Big Data, in-memory solutions
- [Fujitsu SPARC M-series servers](#): Boost the efficiency and performance of mission-critical applications and databases without breaking your IT budget

Veritas Software Options

- [Veritas InfoScale®](#): Centralized management brings efficiency, availability, agility, and performance to mixed environments
- [Veritas Access](#): A software-defined solution for policy-based resiliency, multi-protocol access, and data movement to and from the public cloud

Learn more about the Veritas and Fujitsu partnership and joint solutions: veritas.com/fujitsu and www.fujitsu.com/fts/products/computing/storage/data-protection/netbackup/

About Veritas Technologies

Veritas Technologies empowers businesses of all sizes to discover the truth in information—their most important digital asset. Using the Veritas platform, customers can accelerate their digital transformation and solve pressing IT and business challenges including multi-cloud data management, data protection, storage optimization, compliance readiness and workload portability—with no cloud vendor lock-in. Eighty-six percent of Fortune 500 companies rely on Veritas today to reveal data insights that drive competitive advantage. Learn more at www.veritas.com or follow us on Twitter at [@veritastechllc](https://twitter.com/veritastechllc). Copyright © 2018 Veritas Technologies [201803]